

# HANSE 385 – AVAILABLE JUNE 2018



## FAST CRUISING, EASY SAILING, INNOVATIVE DESIGN



[www.smartboating.com.au](http://www.smartboating.com.au)

- 10% share costs \$27,500
- Available JUNE . . . start sailing on beautiful Pittwater & beyond shortly
- Full walk on / walk off hassle free boating
- In-mast furling & self-tacking headsail
- Plenty of room for your family & guests with a versatile 3 cabin layout
- Twin steering wheel solution affords great visibility and easy boarding
- Large roomy cockpit - the perfect entertainer
- Affordable monthly fee covers ALL outgoings
- Existing syndicate share

To find out more about “**BADU**” or to secure your share call Martin 0419 265 273

**\$574 MONTHLY FEE:** The ongoing maintenance payment (paid quarterly in advance) covers all predictable running expenses associated with owning and using the boat. These include: Administration & management, comprehensive insurance, marina / mooring fees, Servicing and maintenance, annual slip, antifoul and hull polishing, linen and laundry, contingency fund for repairs and equipment replacement, fuel and gas. **NOTE:** Purchase price is current at the time of publication, but may alter with exchange rates and without notice.

\*\*\*These are stock images and NOT of the exact boat for sale \*\*\*

**smartboating**  
**9997 5344**

# ***GOT SOME BOAT SHARE QUESTIONS?***

**HERE ARE SOME *SMART* ANSWERS, IF YOU HAVE MORE GIVE US A CALL ON 9997 5344 . . . OR BETTER STILL COME DOWN AN SEE US AT THE BAYVIEW ANCHORAGE MARINA**

## **FREEDOM**

Freedom to sail anywhere. You are not restricted by charter limits! You can head off to Sydney Harbour, Port Stephens, Jervis Bay . . . choices . . . choices . . .

## **HEAPS OF SAIL TIME**

You get a minimum of 34 days sailing each year on a 10% share. Through experience, we know this is more than enough for most people. Unlimited standby usage is also available.

## **FLEXIBILITY**

How you take your days is up to you. Day sails, short breaks a whole week. Mix it up . . . however it works for you.

## **EVENING SAILS...**

. . . are part of your day. You don't have to be back by 5pm. If your yacht is booked the following day, no problem. We'll come in early and prepare it the next morning.

## **VALET PARKING**

We're here to help you. Every day of the year except Christmas Day! We can catch lines, give you advice, or even park your yacht for you.

## **CLEANING**

A huge bonus! At the end of your sailing trip you just hand back the keys and walk away. Next time you come to use your yacht . . . it's spotless.

## **FUEL IS INCLUDED**

Fuel for the main engine, your outboard\* and even the LPG for your barbeque are covered by your monthly payment (fuel is extra on motor boats and is calculated based on hours used)

## **COMPREHENSIVE INSURANCE**

This is also included in your monthly fee.

## **HASSLE FREE BOATING**

You can pack light. Bed linen, doonas, pillows, tea towels and washing-up equipment are all on board. Just bring your clothes and food.

## **PROFESSIONAL MAINTENANCE**

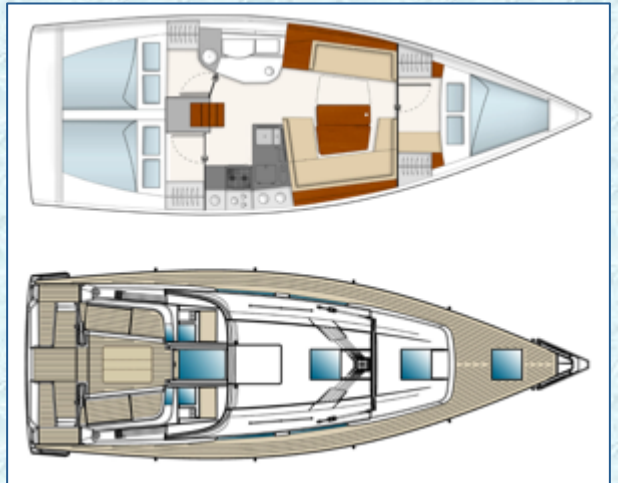
Own a **SMARTBOATING** share and you don't have to worry about maintenance. Our professional team arranges everything from engine servicing to anti-fouling for you. You can just enjoy your free time on the water.

## **TRUST**

With a **SMARTBOATING** syndicate the only people who use your boat are your fellow owners. You all have a vested interest in caring for it! We do not let anyone else use your valuable asset.

## **OUR SYSTEM WORKS!**

We have helped over 300 boat share owners enjoy hassle free boating on a yacht or motor cruiser they could never otherwise even dreamed of owning.



***SMARTBOATING* IS NOW IN ITS 13<sup>TH</sup> YEAR OF OPERATION AND WE HAVE THE LARGEST FLEET OF SYNDICATE-OWNED YACHTS, CATAMARANS AND MOTOR CRUISERS IN AUSTRALIA . . . AND WE ARE *STILL* GROWING.**