

# HANSE 415

## EXISTING SYNDICATE SHARE

**\*\* AVAILABLE IMMEDIATELY \*\***

**Launched in 2014 a 10% share in “WINDSWEPT” is available until August 2019 for just \$29,990\* + a monthly fee of \$574**

**You'll love this Hanse 415 with its spacious, well-protected cockpit and a wide walk-through to the large, easy-fold bathing platform. Additionally the interior with its 3-cabin layout feels airy and spacious with its modern loft-style design. There are 6 hull windows so you can cook and relax with a sea view and cross breeze!**



**\* To secure your share a \$2,000 (two thousand dollar) deposit must be paid. This amount is fully refundable within a seven-day period from the date of your signed application form upon written request to refund the money. Upon expiry of the seven-day period the \$2,000 (two thousand dollar) deposit becomes a Security / Insurance Excess Deposit and is held for the term of your syndicate share. At the end of the term, and subject to no insurance claim as a result of damage by you, the \$2,000 will be returned in full.**

**MONTHLY FEE:** The ongoing maintenance payment (paid quarterly in advance) covers all predictable running expenses associated with owning and using the boat. These include : Administration and management, Comprehensive insurance, Marina / mooring fees, Servicing and maintenance, Annual slip, antifoul and hull polishing, Linen and laundry, Contingency fund for repairs and equipment replacement, fuel and gas

**smartboating**  
**9997 5344**

\* please note that while the above images are of a Hanse 415, some of the options may differ from VELA. Please check with our inventory inclusions.

## THE BEST 40 FOOTER IN ITS CLASS!

*The Hanse 415 had a lot to live up to . . . after all her predecessor the 400 was Australia's best selling 40 foot yacht . . . ever! The 415 however, is not an upgraded version of the 400 she's a completely new design reflecting the modern demands for state-of-the-art, fast cruising yachts.*



How do you build the perfect yacht? Where do you start? The only place is with a great design.

Hanse employs the best yacht designers in the world. Judel / Vrolijk design every Hanse yacht. They are quite simply the best designers of cruising and racing yachts in the world.

Their designs win awards...and their yachts win races. Judel / Vrolijk shot to fame when 'Alinghi' won the America's cup.

And they have over 20 years experience designing the very best yachts.

As with all Hanse yachts, the 415 sails beautifully. Hanse have extended the waterline by 60cm and kept the same sail area bringing her increased hull speed. The hull is a modern Judel / Vrolijk design with some increased width especially at the rear. For you this means a better use of space down below and on deck.



You'll love the spacious, safe and comfortable cockpit with a wide walk-through to the large, easy-fold bathing platform. The Hanse 415 is incredibly easy to handle. All lines lead aft to winches in easy reach of the twin helm positions and of course the legendary Hanse self-tacking headsail is standard. Everything you need is within easy reach. All your halyards, sheets and reefing lines run below the decks to the helm positions. And there are big lockers to store your lines and fenders. Access to the interior is easy thanks to a low threshold, optimised staircase angle &- solid stainless steel handrails.

The patented cascade washboard system is neat and easy to use and you can lock it at the half open position. Hanse designers always think hard about the ambience inside your yacht. You'll really appreciate the indirect lighting with optional LED overhead lights.

There's plenty of space around the large saloon table and if you like to entertain you can choose the extra large galley option giving you heaps of workspace and storage.

The 415 performs beautifully thanks to her:

- Judel / Vrolijk hull
- Long waterline
- 87m<sup>2</sup> sail area
- 2.10 m T-keel
- Extended beam in the rear part of the hull
- And, long rudder and quality Jefa yacht steering system



## GOT SOME BOAT SHARE QUESTIONS?

HERE ARE SOME **SMART** ANSWERS, IF YOU HAVE MORE GIVE US A CALL ON 9997 5344 . . . OR BETTER STILL COME DOWN AND SEE US AT THE BAYVIEW ANCHORAGE MARINA

### FREEDOM

Freedom to sail anywhere. You are not restricted by charter limits! You can head off to Sydney Harbour, Port Stephens, Jervis Bay . . . choices . . . choices . . .

### HEAPS OF SAIL TIME

You get a minimum of 34 days sailing each year on a 10% share. Through experience, we know this is more than enough for most people.

### FLEXIBILITY

How you take your days is up to you. Day sails, short breaks a whole week. Mix it up . . . however it works for you.

### EVENING SAILS...

. . . are part of your day. You don't have to be back by 5pm. If your yacht is booked the following day, no problem, we'll come in early and prepare it the next morning.

### VALET (BOAT) PARKING

We're here to help you. Every day of the year except Christmas Day! We can catch lines, give you advice, or even park your yacht for you.

### CLEANING

A huge bonus! At the end of your sailing trip you just hand back the keys and walk away. Next time you come to use your yacht . . . it's spotless.

### FUEL IS INCLUDED

Fuel for the main engine, your outboard\* and even the LPG for your barbeque are covered by your monthly payment (fuel is extra on motor boats and catamarans and is calculated based on hours used)

### COMPREHENSIVE INSURANCE

This is also included in your monthly fee.

### HASSLE FREE BOATING

You can pack light. Bed linen, doonas, pillows, tea towels and washing-up equipment are all on board. Just bring your clothes and food.

### PROFESSIONAL MAINTENANCE

Own a **SMARTBOATING** share and you don't have to worry about maintenance. Our professional team arranges everything from engine servicing to anti-fouling for you. You can just enjoy your free time on the water.

### TRUST

With a **SMARTBOATING** syndicate the only people who use your boat are your fellow owners. You all have a vested interest in caring for it! We do not let anyone else use your valuable asset.

### OUR SYSTEM WORKS!

We have helped over 350 boat share owners enjoy hassle free boating on a yacht or motor cruiser they could never otherwise even dreamed of owning.



**SMARTBOATING HAS BEEN OPERATING FOR OVER 12 YEARS AND WE HAVE THE LARGEST FLEET OF SYNDICATE-OWNED YACHTS AND MOTOR CRUISERS & CATAMARANS IN AUSTRALIA . . . & WE ARE STILL GROWING.**